Microsoft®

Microsoft
Dynamics™ GP

RELEASE 9.0

Enhancements

9

Accelerate your potential.

Best ROI

Empowered

Insightful

People

Adaptive
Processes

Connected

Fundamentals

Microsoft® Business Solutions–Great Plains® Delivers Breakthrough Upgrade with Microsoft Dynamics GP 9.0

With this release of **Microsoft® Business Solutions-Great Plains®**, we are delivering the first wave of our next-generation, industry-leading solution — formerly known as Project Green and now renamed **Microsoft Dynamics GP**. This exciting new release reflects our long-term vision of providing you with breakthrough innovations, founded on extensive customer research, without disrupting your ongoing systems or business processes.

MICROSOFT DYNAMICS GP

Microsoft Great Plains has been renamed Microsoft Dynamics GP with this release to reflect our vision of driving transformational change in business solutions value. Our customer research told us that the word Dynamics evokes energy, motion, and action within the system; traits that customers feel they want for their organizations. Our new name reinforces specific solution benefits: helping companies work more dynamically, supporting their growth, enhancing their flexibility and adaptability, and empowering them to succeed in a constantly changing business climate.

ENHANCEMENT PROGRAM VALUE

This breakthrough release is provided to our customers as a benefit of their Microsoft Dynamics Enhancement Program. The Enhancement Program with the Transformational Assurance Benefit gives you confidence that your investment in Microsoft Dynamics GP is protected and delivers the value you expect as we continue to move toward a market-leading, converged Microsoft Dynamics solution.

Maintaining an up-to-date Enhancement Plan ensures you will receive each of these breakthrough innovation releases in a phased approach that is easy to implement and designed to minimize your business disruption and maximize your solution value.

CUSTOMER-BASED INNOVATION

Two years of extensive customer research and 1,500 customer interviews revealed four areas of innovation that would significantly improve our systems to help your people manage and grow your business. Microsoft Dynamics GP 9.0 accelerates these solution benefits by delivering the first wave of breakthrough innovations and 170 new application enhancements.

Release 9.0 reflects our goal of providing the business management system that you told us you wanted, one that is centered in the four design pillars of Empowered Users, Insightful, Connected, and Adaptive Processes. Just as important, Microsoft Dynamics GP 9.0 also offers the fundamentals of quality, security, and reliability you expect from Microsoft, all providing a high return on your investment.

Hundreds of Microsoft team members have been working on this release for two years, and we are confident you will find the results deeply beneficial. After all, it's you — our customers — who designed it.

Microsoft
Dynamics™ GP

Microsoft Dynamics GP

Empowered Users

EMPOWER YOUR PEOPLE THROUGH OPERATIONAL EFFICIENCY AND INFORMATION ACCESS

Personalized Role Pages: Provide employees a personalized user experience with new role-based home pages that provide relevant information and access tailored to their daily responsibilities. Twenty pre-defined role templates, ranging from Accounting Manager to Order Processor, IT Operations Manager to Dispatcher, provide each role in the organization with information and access specific to their job.

Personalized Information and Access: Customized, user-specific access to information such as reminders, Key Performance Indicators (KPI), links to common reports, process feature guides, and SmartLists empower users to find the information they need that is relevant to their role in the organization.

Works Like and With Microsoft Office: Building upon the Microsoft Office 2003-like user experience delivered in Great Plains Release 8.0, Release 9.0 continues to deliver business applications that work deeply with Microsoft Office. Release 9.0 delivers your Microsoft Outlook® calendar within Role Pages, and offers letter writing templates and wizards that enable easy creation of Microsoft Office Word communications from Collections Management and Human Resources modules, as well as from SmartLists. The integrated Microsoft Office Excel® PivotTable® Creator continues to win praise from customers as an easy way to get to the most important information in your business system.

Insightful

TURN DATA INTO KNOWLEDGE

Business Intelligence: The Analysis Cubes business intelligence tool takes all the transactional data in the system and presents it so managers have easy access to decision-making information the way they want it, whenever they need it. Using the Microsoft Excel your people are already comfortable with, your business decision makers can view and analyze trends without any knowledge of data models or help from IT staff.

Executive Center: The new Business Portal Executive Center offers inquiry access to transaction details, as well as personally identified Key Performance Indicators that are important to their business success in their role. The Executive Center includes interactive graphs, tables, announcements, and reports, that allow managers and executives to stay on top of the information they need, in a browser-based environment outside of the transaction system.

Personalized Report Access: New, easier-to-use report navigation provides personalized access to the reporting options each individual uses most often. Users can select transaction and financial reports from the Microsoft Dynamics GP Report List — including new SQL Reporting Services Reports — customize them as needed, and then store them for one-click access.

Microsoft Dynamics GP

Connected

YOUR PEOPLE, YOUR CUSTOMERS AND YOUR COMPANY WORKING TOGETHER

Expanded Connections: New business processes have been added to Business Portal to help reduce paperwork, provide centralized access to information, and speed time to task, all in a common browser interface. The new Manufacturing Center adds visibility into the manufacturing process and production order management. The addition of Fixed Assets, along with updates in Project Accounting, Purchasing, Sales and Human Resources, drive the connection between every part of the company to improve efficiency and information flow.

Customer Extranets: Business Portal now extends the access of information to your customers and sales staff through security-enhanced extranet capabilities. New functionality provides sales order entry; inquiries for shipment status, account balances, inventory stock levels; and a customer home page where you can deliver key selling and customer service messages. This key enhancement combines with automated Electronic Document Delivery of order confirmations, ship notices, and back order status to improve your customer connections and provide increased service levels—without driving up IT costs.

Integration with Microsoft CRM 3.0: The integration between Microsoft Dynamics CRM 3.0 and Microsoft Dynamics GP 9.0 has been updated with a new XML-based processing engine. This new solution provides deeper visibility into Microsoft Dynamics GP data from within Microsoft CRM, including quantity availability by site, credit limit validation, order type selection, and access to tax schedules. This enhanced integration technology means the total solution can be deployed at a lower cost of implementation and maintenance.

Adaptive Processes

ADAPT YOUR SOLUTION TO MEET YOUR UNIQUE BUSINESS NEEDS

Web Services: The new Web Service engine includes 160 Web Service access points supporting 20 key business processes. The adoption of industry-standard Web Services XML Application Programming Interfaces (APIs) allows your organization to readily customize and adapt Microsoft Dynamics GP 9.0 to provide deeper integration with disparate internal and external systems.

Visual Studio: Utilize the power of Microsoft Visual Studio®, along with the new Developer Toolkit, to modify existing or create new functionality while leveraging the Microsoft Dynamics GP metadata and business logic. This breakthrough in technology exposes application events to developers through the very popular Microsoft Visual Studio environment or any other .NET compatible tool. In addition, Visual Studio developers now have the ability to present Microsoft Dynamics GP users with forms that have the same look and attributes of a native form. This tight coupling of Microsoft Dynamics GP with Visual Studio enables you to adapt your system at the lowest possible cost to your organization.

Automated User Setup: Business Portal now offers more efficient setup of users and security via a redesigned wizard that speeds system administrators' ability to add users and automatically match them to their corresponding functional role and IDs, such as employee ID and salesperson ID.

Fundamentals/Best ROI

WORK ON A RELIABLE AND SECURE SYSTEM AND RECEIVE THE BEST POSSIBLE RETURN ON INVESTMENT

Easy Updates: With Microsoft Dynamics GP 9.0, administrators can now update workstations from the server without having to visit all client machines. This significantly reduces the costs of administering your system and minimizes end-user work disruption. Service Packs may also be deployed more readily.

Setup Checklists: New process-based checklists streamline setup and provide audit information to help users avoid missing any key steps and maintain user accountability.

SQL 2005 Security: Increase internal controls that support Sarbanes-Oxley compliance. When implemented in a Microsoft Windows® Server™ 2003 domain utilizing Microsoft SQL Server™ 2005, Microsoft Dynamics GP provides stronger security functionality for enforced password expirations and secure password rules.

Small Business Server Integration: Microsoft Dynamics GP 9.0 Standard now integrates with Microsoft Windows Small Business Server 2003, ensuring quick setup and one-click installation.

International Versions: Microsoft Dynamics GP has over 38,000 customers in 88 countries. With the release of 9.0, it will be available in eight languages with numerous localizations designed to serve a wide variety of international business requirements.

Support Guarantee: The new Microsoft Support LifeCycle Policy ensures mainstream support for your Microsoft Dynamics GP 9.0 solution for at least five years, so you can upgrade with confidence when the time is right.

A Secure Investment: Your investment is supported by 2,400 Microsoft Partners around the world, dedicated to our Microsoft Dynamics GP customers, as well as the world-class leader in business software, Microsoft.

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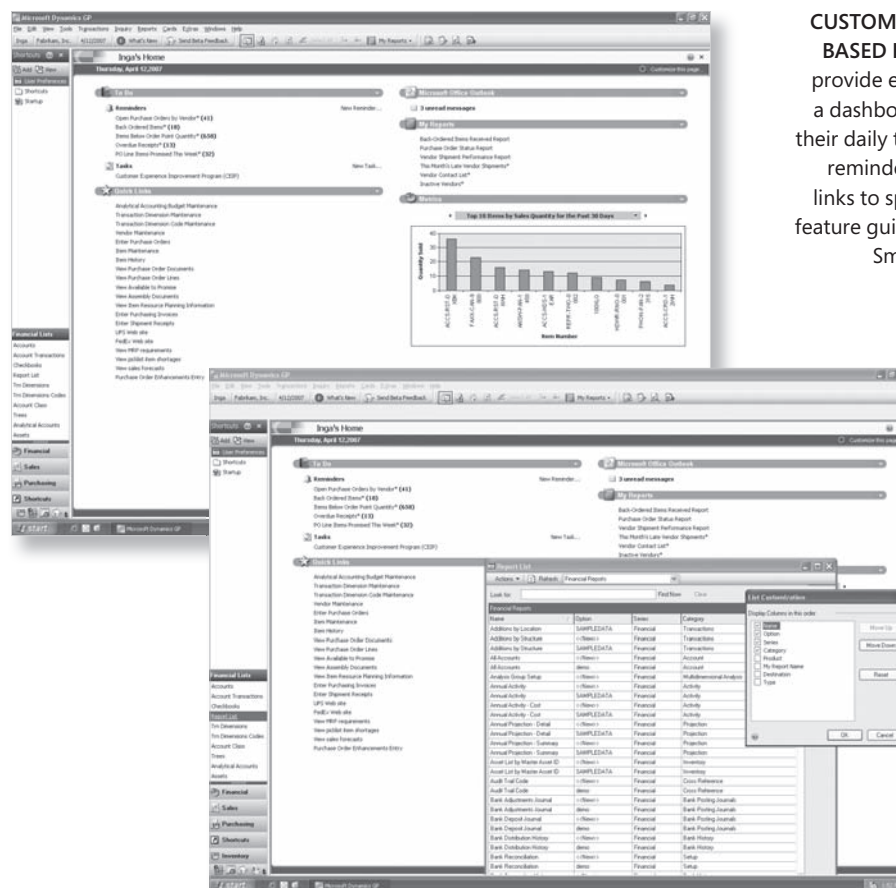# Foundation and Reporting Enhancements

Move forward faster with breakthrough innovation and more than 170 application enhancements.

Strengthen every area of your business management system and increase the return on investment from your ownership of Microsoft Dynamics GP. With Release 9.0, streamlined installation, setup, and update processes efficiently push the deployment out across your organization, helping to ensure that your employees can use and stay up-to-date with the tools they need. Reporting enhancements increase analytic capabilities and simplify report use.

USABILITY

Home Pages Based on Industry Roles: Customizable role-based home pages provide employees in professional services, distribution, retail, and public sector companies with a dashboard tailored to their daily tasks—including reminders, KPIs, and links to specific reports, feature guides, windows, or SmartLists. Microsoft Dynamics GP 9.0 includes more than 20 customizable roles, ranging from Accounting Manager to Order Processor, IT Operations Manager to Dispatcher.

SQL Reporting Services: Deepen analytics capabilities with the ability to extend data formats and access SQL reports from within Microsoft Dynamics GP. SQL Reporting Services are compatible with Microsoft SQL Server™ 2005.

CUSTOMIZABLE, ROLE-BASED HOME PAGES provide employees with a dashboard tailored to their daily tasks—including reminders, KPIS, and links to specific reports, feature guides, windows, or SmartLists.

MY REPORTS ENABLES USERS TO SELECT REPORTS from the Report List — including SQL Services Reports—customize them as needed, and then store them for one-click access.

Simplified Report Navigation: Help eliminate the need to chase down reports from across your system with the Report List, which includes Microsoft Dynamics GP Report Writer reports, SmartLists, and SQL Reporting Services reports. Users can quickly find and launch the reports they need, with options to find, restrict, and perform multiple actions for reports contained in the list.

My Reports: Designed to give users personalized access to the reporting options they use most often, My Reports enables users to select reports from the Report List—including SQL Services Reports—customize them as needed, and then store them for one-click access.

SmartList Integration with Letter Writing Assistant: Make full use of the powerful query capabilities of SmartLists by exporting specific customer lists and records to Microsoft Word to quickly create letters and reports with the Letter Writing Assistant.

Flexible Line Items Capabilities for Supply Chain Management: Easily type over line item numbers in Sales Order Processing and Purchase Order Processing.

Scheduled Backups: Protect system data proactively with weekly or nightly backups.

Streamlined Batch Creation: Expedite recent transactions entered into your system by creating new batches on the fly. New batches are saved automatically, saving additional steps.

Calendar for Entering Dates: For every date field, use convenient calendars to make it faster and easier to select the correct date.

SQL Server 2005 Password Policies: Microsoft SQL Server 2005 honors the password policies of the Microsoft Windows Server™ 2003 domain, including password expirations, secure password rules, and more. Microsoft Dynamics GP 9.0 recognizes and enforces those policies.

Report Writer Usability Enhancements: Save steps with an enhanced layout window that includes easy-to-read headings, as well as a property sheet that allows you to view and modify properties for fields, sections, and reports without having to open a secondary window.

International Address Capabilities: The Microsoft Dynamics GP 9.0 database and data model now support longer fields, helping ensure that addresses from any locale can be entered.

SYSTEM MANAGER

Streamline processes and reduce cost of ownership for installing Microsoft Dynamics GP on client workstations.

Mass Deployment: With Release 9.0, system implementers can easily create an installation package for a customized, configured version upgrade that can be installed by running a single file. Partners and IT staff can then use the tools and applications they are familiar with to push the deployment out to all clients, eliminating the cumbersome process of installing the Microsoft Dynamics GP client on individual workstations.

Automatic Client Updates: Ensure that all client workstations stay up-to-date with the correct service packs. Release 9.0 enables administrators to select, approve, and post Service Packs for automatic deployment across all client workstations at a site. When an update is posted, users receive an e-mail alert.

Setup Checklists: Simplify and improve accuracy and efficiency for setup. We've enhanced Microsoft Dynamics GP 9.0 setup windows with a clearly defined setup structure, a suggested order for completing setup steps, and the ability to assign windows or groups of windows to users for completion.

Small Business Server Integration: Microsoft Dynamics GP 9.0 Standard now integrates with Microsoft Windows Small Business Server 2003, ensuring quick setup and one-click installation.

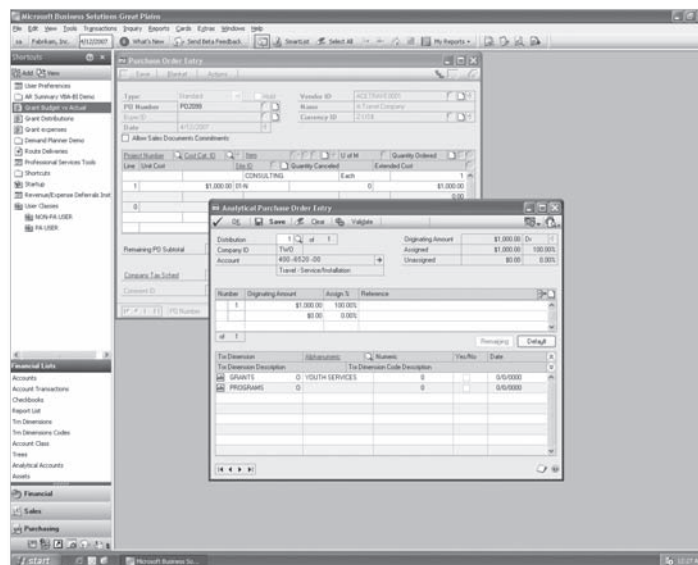# 9

Financial Management Enhancements

Maintain tight control over finances and improve accounting processes with enhancements to help you track and analyze expenses, manage general ledger distributions, and simplify check processing. Release 9.0 expedites data entry with new auto-fill options, improves controls with more detailed encumbrance tracking, and increases financial agility by enabling accounting employees to cut checks on the fly and edit Account Payables check batches.

ANALYTICAL ACCOUNTING

Add depth to your accounting analyses with additional detail and easier access to information.

Dimension Code Assignment during PO Entry: Apply dimension codes to the purchases/inventory account for immediate tracing upon entering a PO transaction. If Grant Management is used in conjunction with Analytical Accounting, grant budget is automatically validated when assigning a grant dimension code to the PO, ensuring fund availability.

Easier Access to Distributions Detail: Easily navigate to the analytical accounting and general ledger distribution transaction screens when analytical and distribution accounts are associated to an account class. A new icon added to every transaction window helps you move efficiently from window to window.

CLASSIFY, REPORT, AND ANALYZE FINANCIAL TRANSACTIONS based on your specific business needs.

BANK RECONCILIATION

Increase reconciliation efficiencies with increased flexibility and more accurate timing.

Print Checks Anytime: Keep balances up-to-date with the flexibility to write checks immediately as you need them.

Void Date Check Reconciliation: Voided checks show as unreconciled until the void date, rather than at the transaction date, for better control of your cash flow.

Reconciliation Reports: Improve efficiencies for the reconciliation process with automated prompts for outstanding checks reports.

COLLECTIONS MANAGEMENT

Manage collections effectively with personalized communications, additional inquiry capabilities, and system reminders.

Custom Collection Letters in Microsoft Word: Write collection letters tailored to your customers using Microsoft Office Word 2003.

Invoice Queries: Query invoices that contain a partial payment or no payment applied.

System Reminders: System prompts alert employees to next steps and unfinished tasks.

ENCUMBRANCE MANAGEMENT

Reduce the risk of overspending and track commitments accurately with increased encumbrance management capabilities.

Integrate Encumbrance to PO Approvals: Approve POs based on the purchase amount, validate the budget available, and encumber purchases for reporting purposes. This new integration also provides an additional encumbrance authorization for those purchase order lines that exceed available funds.

Encumbrance Audit Report: View changes to encumbrance values based on transactions with this additional report.

Encumbrance Inquiry Enhancements: Query and drill down on encumbrance details by PO number and search by more detailed criteria, including quantity ordered, quantity cancelled, and unit cost.

Year-End Encumbrance Transfer: Streamline and automate the process for year-end closure of encumbrance balances and transfer remaining encumbrance balances to the next fiscal year. Optionally increase the next fiscal year's budget by the amount of the transferred encumbrance to accurately reflect allocated budget dollars.

GENERAL LEDGER

Significantly reduce the time and effort required to manage the financial heart of your business with productivity enhancements and flexible customization options.

GL Account Descriptions: Increase efficiency with automatically displayed GL account descriptions based on previously defined segments.

Customized GL Labels: Define labels for user-defined fields during setup.

PAYABLES MANAGEMENT

Improve payables efficiency by running more accurate check batches and creating and matching invoices more easily.

Payables Check Batches: Reduce the number of check batches by editing individual checks before processing. By viewing all vendors and invoices in a single window, payables employees can mark and unmark vendors and payments before releasing the batch for a more accurate run.

Multiple Remit-to Addresses for Vendors: Specify a remit-to address for specific vendor invoices during Payables Transaction entry and Purchase Order Enter/Match Invoice. During the check selection process, separate checks will be created for each remit-to address associated with the invoices selected for payment without having to create separate vendor records to accommodate the multiple addresses.

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Supply Chain Management Enhancements

Manage your supply chain more efficiently with improvements designed to help your employees service customers more effectively; manage inventory with greater accuracy; streamline manufacturing, sales, and purchasing processes; and strengthen strategic decision-making.

INVENTORY CONTROL

With Microsoft Dynamics GP 9.0, you can better control your costs and manage inventory levels with ease. Release 9.0 includes several inventory enhancements that can reduce data entry time, increase transaction accuracy, and improve visibility into your inventory usage. In addition, customers who use the Average Perpetual inventory valuation method will appreciate the real-time calculation of item Current (Average) Costs. All users will benefit from the automatic generation of general ledger adjusting transactions.

Inventory Usage Enhancements: Gain visibility into exactly where inventory is used to help you analyze sales, transfers, and materials used for manufacturing. A new Quantity Sold Inquiry window will give you access to the details of each transaction that reduced inventory, including accounts that have been debited and credited.

Real-time Calculation of Moving Average Cost: For inventory that uses the Average Perpetual Valuation method, Microsoft Dynamics GP 9.0 can calculate the item's Current (Average) Cost—as many times as the purchase receipt changes—and then simultaneously generate general ledger adjustments.

Stock Status Report: Gain visibility into positive stock in your warehouse with an optional report that excludes zero or negative inventory.

Stock Count and Discrepancy Alerts: Maintain an accurate stock count schedule with system alerts that remind you when items are due for stock count. Investigate stock discrepancies quickly with system notifications that help you to resolve differences between an item's reported status and physical presence in the warehouse.

Inbound Logistics: Simplify item receipt of inbound inventory by moving items into a specific bin in a single step. Quickly determine which bin to use based on bin priorities and maximum capacities and accept or override system recommendations.

ADDITIONAL INVENTORY CONTROL ENHANCEMENTS

Cost Change Histories: Track Average Perpetual, LIFO Periodic, and FIFO Periodic values for more accurate calculations of historical stock status.

Control Sold Receipts and Cost Change History Records at Year-End Inventory Closure: Simply enter the desired end date.

Expand Your Inventory Transaction Queries to Include Originating Documents: Drill down for details about Field Service, Project Accounting, or Manufacturing documents.
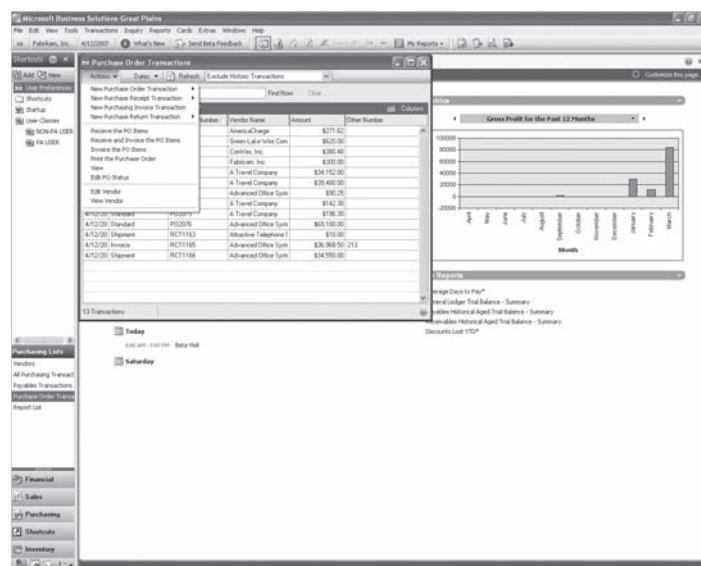
PURCHASE ORDER PROCESSING

Streamline the purchasing process by reducing complexity and improving navigation between purchase orders and receiving. Consolidated general and project purchase order processing into a single purchasing solution increases speed and ease of use.

Consolidated Purchasing Functionality: Release 9.0 streamlines the purchasing process by merging general purchasing and project purchasing functionality, so that users enter POs in a single transaction window. Flexible item entry allows both general and project items to be added to the same PO.

Simplified Processing: Using a PO number, authorized users can quickly locate and perform actions directly to a purchase order or receiving transaction—such as receiving items into inventory or receiving and invoicing. Data from the transaction populates key data fields on the receipt, making it faster and easier to complete the full purchase order process.

Receiving Bin Lookups: Quickly find the best bin for received items with a lookup that displays bin priority and maximum capacity.

STREAMLINE THE PURCHASING PROCESS by entering general and project POs in a single transaction window. Flexible item entry allows both general and project items to be added to the same PO.

SALES ORDER PROCESSING

Streamlined processes increase employee productivity and speed the sales order process.

More Targeted Order Lookup: Locate orders more quickly by limiting your search to specific order types.

Line Items Override: Remove or replace line items quickly and easily and without special editing actions by simply retyping over the current line.

9 Supply Chain Management Enhancements

FIELD SERVICE

Keep pace with competitive markets and low margins with enhanced features that improve productivity. Microsoft Dynamics GP 9.0 helps employees manage their time more efficiently by providing expanded access to information, simplified service processes, and improved returns management capabilities.

Insert Row Capability: Ease document management by easily inserting rows when additions are needed to existing parts, labor, expenses or additional charges.

Equipment Inquiry: Keep informed and serve customers better with improved access to equipment and maintenance data. Role-based access and deep integration enables authorized field service employees to make queries and quickly view information from any Field Service window, without interrupting other tasks.

Microsoft MapPoint® Integration: Get to your next call faster with access to accurate directions and maps from within Microsoft Dynamics GP 9.0 Field Service. Enable service employees to focus on their jobs rather than waste time finding customer sites.

Discontinued Items Sales: Discontinued item sales for obsolete inventory are now supported in both Service Call and Depot Management Parts Entry.

Consolidated Service Call Invoicing: Provide a single, consolidated invoice for your customer and generate less paperwork for your billing department. Service Call Billing now combines both sale amounts and credit (return) amounts for a service call onto a single Sales Order Process document.

Reprint Packing Slips: Handle multiple shipments for a single inventory transfer more efficiently with the ability to reprint inventory transfer packing slips—which are easily identified as 'Reprint.'

Contract Administration: Administer contracts more easily with auto renewal capabilities that roll over current agreements to a new period. Create periodic invoices automatically for evergreen contracts according to your agreements with customers. As one bill is generated and released, another is created automatically. Better audit tracking capability has been provided by recording contract transfer activity.

RETURNS MANAGEMENT

Manage your returns process more flexibly when creating and handling Return Materials Authorization (RMA) and Return to Vendor (RTV) transactions.

History Table Support: Gain a complete record of your transactions. Processed return materials authorization (RMA) and return to vendor (RTV) transactions flow to history tables.

Multiple Lines for RTV Transactions: Improve productivity and reduce paperwork by adding multiple line items to RTV documents. The capability to insert rows has also been provided to ease document additions.

Ability to Void RMA and RTV Documents: Remove unprocessed return documents easily through the new Void function. A Return Document can be printed for RMAs that have been voided after receipt but that have not been processed.

Completed RMA Report: The Completed RMA Report allows you to review and locate RMA documents that have been fully processed and that are now ready to be closed.

PO Receipt Number on RTV Document: Easily locate the PO Receipt number on the RTV document to aid in tracking the return to vendor process.

MANUFACTURING

Improve process efficiency and strategic decision-making with new manufacturing capabilities. New roles give production managers and operations managers increased access to information and better visibility into manufacturing processes and costs, so that they can manage by exception.

New Manufacturing Entities: Expanded process automation supports new transaction documents that provide greater operational controls to manage routings, materials requirement planning (MRP), work center definitions, work in process (WIP), and production costing.

Manufacturing Order (MO) Receipt Options: Eliminate manual data entry and improve product costing by automatically applying WIP materials to a receipt, calculating labor costs, and adding completed product into stock. WIP lot and serial numbers are selected based on expiration date or date received.

Bill of Materials (BOM) Position Numbers: Specify the order in which items appear on the BOM and picklist to indicate the sequence of use in production. Include multiple instances of an item when used in different production sequences.

Integrated Materials Requirement Planning (MRP) Data and Processes: MRP data is now available within Business Portal to both manufacturers and distributors, helping increase the predictability of incoming raw materials inventory and improve efficiency throughout the supply chain.

Outsourcing Partner Flexibility: View all MOs and related POs to see the status of outsourced sequences for each MO. Better control each step of the manufacturing process—even those outside your organization—by changing vendors to avoid delays or other problems.

Capacity Requirements Planning (CRP): View MRP planned manufacturing orders from within CRP windows to help manage the demand for finished goods effectively.

Advanced Picking: Improved picklist features provide additional visibility into component inventory, as well as greater flexibility creating and making changes to manufacturing orders, including:

- A redesigned picklist window that is easier to read and use.
- A new window that displays component quantity shortage information for released, partially received, and open MOs.
- The ability to add a component to the picklist at any time in the manufacturing process.

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Human Resources and Payroll Enhancements

Enhanced integration of Human Resources and Payroll streamlines processes and increases data sharing throughout your business with expanded letter writing functionality, automatic updates across applications, and improved visibility into attendance and benefit information.

Enhanced Attendance Integration: Create, update, delete, or void attendance transactions in Payroll or Human Resources and automatically post them to the other application. Additional flexibility enables Payroll employees to add details to the attendance transaction, such as reason or type, which then become available within HR. (US only)

Improved Dynamic Communications: Enhanced Letter Writing Assistant capabilities allow you to access expanded employee, payroll and HR data to create dynamic communications. Using Microsoft Office System applications, streamline the creation of applicant letters, employee benefits, employee review notifications, termination letters, and merit increases.
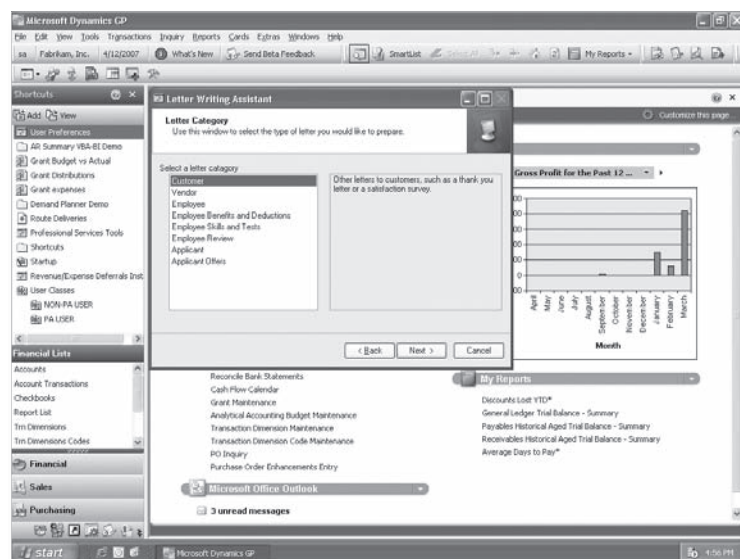
Linked Benefit and Deduction Information: Optionally update existing benefit and deduction information in Payroll when you make changes to the information in Human Resources. For example, change the pre-tax dollar amount for a retirement benefit and automatically update Payroll information.

ADDITIONAL PAYROLL ENHANCEMENTS

Payroll Setup Checklists: Simplify and improve Payroll setup with checklists that help ensure that the features and functionality you need are accurately installed and available.

Negative banked time: Enter earnings to be paid to an employee at a later date, and when an employee uses the time, automatically create negative banked transactions, including posting a negative banked amount if an employee uses more banked units or dollars than are available. (Canada only)

Record of Employment (ROE): Print an updated ROE file in hard copy as a preparation report to support the 2005 Human Resources Skills Development Canada Web filing standards. (Canada only)

ENHANCED LETTER WRITING ASSISTANT CAPABILITIES allow you to access expanded employee, payroll and HR data and create dynamic communications using Microsoft Office System applications.

PROJECT ACCOUNTING ENHANCEMENTS

With Release 9.0, common processes across your business are streamlined and consolidated for greater processing efficiencies and reduced complexity, regardless of whether they serve the overall business or a specific project. Additional enhancements include accelerated transaction processing, simplified access to project data and reports, and reduced data entry.

Consolidated Purchase Orders and Return Transactions: Help reduce complexity by combining project accounting and general purchasing processes. Use a single PO or return transaction for both your project and core business needs.

Improved Multicurrency Billing: Establish billing rates and fees in multiple currencies to facilitate international business transactions and strengthen customer relationships.

Flexible Transaction Adjustments: Bulk transfer costs from one project or cost category to another and adjust fields such as billing, cost rates, or billing type with a full audit trail for complete accountability.

Simplified Report Navigation: Access and launch project reports quickly with the Report List. Flexible options allow you to perform multiple actions to create the exact data set you need.

Budget Updates: Track project budgets more accurately by updating actuals by their posting date rather than transaction date, and then add the posting date to the combined history table for a complete record.

Time and Expense (T&E) Processing: Use Business Portal to streamline time and expense entry. Your employees can file reports quickly and easily no matter where the project takes them. A complete audit trail tracks the date, time, and the user who posts the transaction.

Web Access to Project Data: Equip project employees with the information they need by providing access to critical project information over the Web. Business Portal can link you to Project Center as well as important views of project data. Additional entities are available for businesses interested in expanding views beyond those provided out-of-the-box.

Setup and Installation Enhancements: Install Project Accounting as part of the standard Microsoft Dynamics GP 9.0 installation with setup checklists, helping ensure that the features and functionality you need are available with the rest of your business management solution.

ESTABLISH BILLING RATES AND FEES IN MULTIPLE CURRENCIES
to facilitate international business transactions and strengthen customer relationships.

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Business Portal Enhancements

Business Portal for Microsoft Dynamics GP 9.0 delivers management information, applications, and business processes through a single access point—your user's Web browser. Business Portal offers deeper integration with enhanced administrative capabilities, deeper visibility into information, and extranet deployment options that extends your relationship with your customers.

Mass Addition of Users: Free administrators from time-consuming user setup tasks with wizard-based processes that automate mapping of user names and domain aliases to corresponding Microsoft Dynamics GP user IDs. Along with simplifying the process of adding users, the new wizard makes it easy to track users and settings for adding in role-based groups.
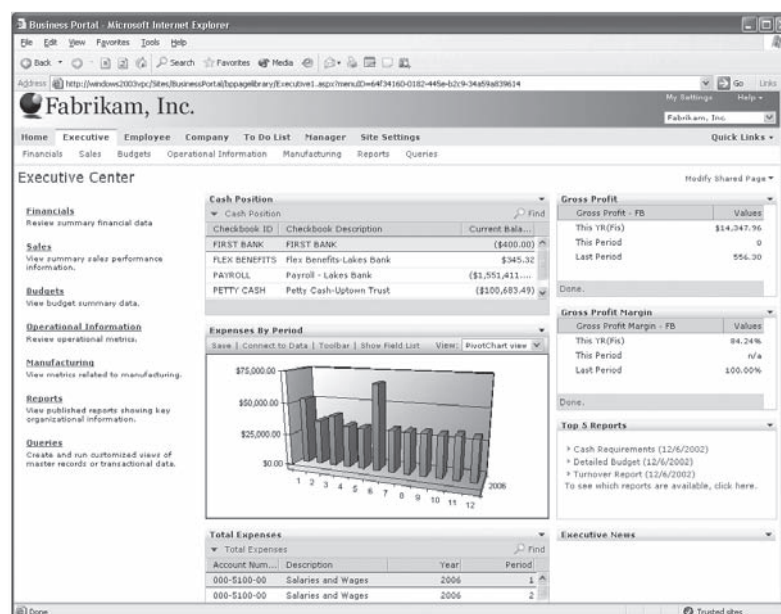
Copy a Role: Quickly copy a role from one type to another—for example, sales person to district salesperson.

Extranet Deployment: Extend the reach of information to your customers with the ability to set up security-enhanced extranet deployments that provide a role-based view of information such as line items and balances. Flexible capabilities make it easy for customers to build alternate home pages for external and internal users.

Executive Center: Give decision makers deeper visibility into sales, operations, finance, and manufacturing. The Key Performance Indicators module now offers read access to General Ledger transactions and new KPIs, including simple charts and pages that provide fast insight into critical information.

Sample Key Performance Indicators: Included with the Key Performance Indicators module, sample KPIs give you a strong starting point for building and defining your own KPIs.

Business Portal Order Management: With this new application, businesses using Microsoft Windows Server 2003 can create intranet and extranet pages that support internal sales order processes and allow customers to create, view, and edit orders online.

THE KEY PERFORMANCE INDICATORS MODULE now offers an Executive Center that provides read access to General Ledger transactions and new KPIs, including simple charts and pages that provide fast insight into critical information.

ADDITIONAL BUSINESS PORTAL ENHANCEMENTS

Fixed Assets Entities: Increase the scope of access to critical fixed assets information. Microsoft Dynamics GP 9.0 delivers entities and roles that now enable partners and ISVs to see fixed assets data.

Sales Order Support for Electronic Document Delivery: Expand Electronic Document Delivery capabilities by automating sales order documents.

Human Resource Attendance Integration: The HRM Self Service Suite includes new, flexible, online attendance processes:

- **"On Behalf of" timecard entry** allows authorized individuals to enter time for someone else; for example, managers can log time for their direct reports or another employee can post time for individuals or departments.

- **Integrated HR and Payroll attendance information** can provide views of vacation and sick time and available time off, which can be accessed from either HR or Payroll depending on system configuration.

- **Optional start/stop time in AM/PM formats** enhances time entry.

- **Timecards can be entered directly into Canadian Payroll** and updated automatically for our Canadian customers.

Commitments for Requisition Management: Online, integrated requisition entry and approval processes now include the ability to measure commitments against budgets.

Project Accounting Enhancements: Utilizing the Business Portal SDK, businesses can create project queries and customized information pages that enable fast, accurate access to critical project data.

Manufacturing Center: Production managers can take advantage of new inquiry capabilities to view critical manufacturing information from within Business Portal.

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Analytics Enhancements

Microsoft Dynamics GP 9.0 offers intuitive data analysis applications that meet stringent security requirements and give users the capabilities to produce and manage powerful, compelling data analyses and reports.

FRx FORECASTER 7.0

Take more control of the budgeting and planning process, readily adjust to changing conditions, and develop more realistic and accurate budgets.

The Information Center helps facilitate timely, accurate, and relevant budgeting by combining the Bulletin Board, Workflow, and Budget Instructions features into one central location.

Security enhancements make it easier to establish and control user access efficiently within the system with a single, central location for setup and maintenance.
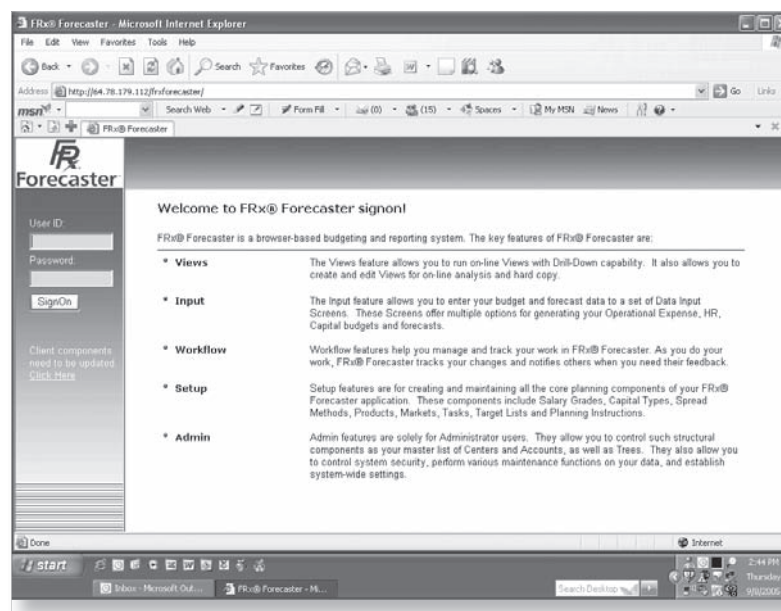
A new user interface maps to the look and feel of the Microsoft Office System applications that employees use every day.

Streamlined setup and management of calculations reduces the number of accounts and related calculations. Enhance agility with new functionality that allows greater flexibility in the way data is analyzed and viewed.

Simplified Import and Export functionality includes column headers in source files and the ability to preview information prior to importing, and eliminates the dependency on PKZIP from PKWARE, Inc. for Exports.

Enhanced reporting capabilities streamline report creation and setup and provide additional print options, including page range, orientation, number of copies, and the ability to specify color for rows.

Expanded workflow functionality includes the ability to design a customized approval process to fit your specific business needs helping to facilitate more controlled budgeting.

SAVE TIME AND MONEY
WITH FRx FORECASTER,
a Web-based solution that
offers immediate control of
budget planning and analysis.

CRYSTAL REPORTS XI

Crystal Reports XI now makes data access, report design, and report maintenance even easier.

An updated report designer accelerates report authoring with an updated point-and-click designer, new report workbench, nested hierarchies, "intelligent" charting, and HTML report preview.

Dynamic cascading prompts and automatically updated picklists help to minimize report maintenance.

New drag-and-drop charting and cross-tabs allow for intelligent charting.

An editable RTF format makes it easy to modify reports in standard word processing applications.

Experience more user-friendly exporting with an enhanced report designer that now saves export configuration information within the report itself, so end-users don't have to reconfigure the export each time a report is run.

A solid foundation for building business success.

Microsoft Dynamics offers a wide range of business applications designed to help small and midsize businesses become more connected with customers, employees, partners, and suppliers. Microsoft Dynamics applications automate end-to-end processes for enterprise resource planning, customer relationship management, and business analytics.

Microsoft
Dynamics™ GP

More information about Microsoft Dynamics can be found at
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To use features described in this brochure, you need to have purchased the appropriate modules. To see if the feature is available for your solution, check the Module Availability List on CustomerSource.

Some components of Microsoft Dynamics GP 9.0 are planned to be released in Q1 and Q2 2006. Please check with your partner or CustomerSource for specific module availability.

For complete details of the Microsoft Dynamics Enhancement Program and the Transformational Assurance Benefit please see
http://www.microsoft.com/BusinessSolutions/customersource.mspx