

MICROSOFT BUSINESS SOLUTIONS—GREAT PLAINS

Standard

Managing your resources and business data effectively is a daunting task—but critical to your company's success in today's fast-paced, competitive marketplace.

Now you can take hold of an integrated financial and business management system that's packaged and priced to meet the needs of smaller, growing organizations—Microsoft® Business Solutions—Great Plains® Standard. This streamlined, comprehensive solution automates key processes and connects information across your business, empowering you and your employees to focus on core business initiatives, respond swiftly to customer requests, and make better strategic decisions.

Along with a track record that spans more than a decade, Microsoft Great Plains Standard offers seamless integration with the Microsoft Office applications that your employees already know and use. A modular design lets you license the functionality you need now and then customize your solution, add components, and transition seamlessly to Microsoft Great Plains Professional as your business changes and grows. And at all times, you can count on the expert support and services provided by Microsoft Certified Business Solutions Partners.

You know where you want to take your business.
Now pursue that vision with confidence.

Achieve Sound ROI

Designed for companies with fewer than 100 employees and under 10 concurrent users, Microsoft Great Plains Standard is streamlined to fit your budget and IT resources.

Analyze and share information with Microsoft Office

Enhance productivity with seamless Microsoft Office integration, including smart tags that let users drill back to Great Plains data while working in the Microsoft Office applications they use every day.

Increase your efficiency

Empower your business and your employees with a straightforward, consistent approach to managing your business operations, including comprehensive financial, distribution, reporting, and project management capabilities.

Improve your business decisions

Built-in drill-down, inquiry, and reporting capabilities turn information into a powerful tool for improving business processes, analyzing financials, and more. Microsoft Great Plains Standard gives you a complete view of your operations to help you make fast, informed business decisions.

Master your financial operations

Make your financial operations work for you with integrated general ledger, payables and receivables management, and cash management functionality. Advanced financial analysis capabilities can show you not only where you stand right now, but where you'll be in the future.

Tap into powerful database and network technologies

Combine the power of Microsoft Windows® Small Business Server 2003 with Microsoft Great Plains Standard to gain sophisticated data management, networking, and collaboration capabilities within an affordable budget.

Grow with confidence

When you invest in Great Plains Standard, you're assured the long-term backing of one of the biggest names in the industry—Microsoft Business Solutions—with a seamless transition to Microsoft Business Solutions—Great Plains Professional when the time is right.

Streamlined Functionality, with Room to Grow

Build a solution that meets your specific needs: license the functionality and number of users that you need now, and then expand easily your business needs change and grow.

The Microsoft Great Plains Standard application suite includes:

FOUNDATION

Crystal Reports® 9.0 Professional
Multiple Language Pricing
Report and System Manager with
1 Professional user
Additional Professional users
(limit of 10 users total)

FINANCIAL MANAGEMENT

Bank Reconciliation
Cash Flow Management
Collections Management
Electronic Bank Reconciliation
Electronic Funds Transfer for PM
Electronic Funds Transfer for RM
Fixed Assets Management
General Ledger with Advanced
Financial Analysis and Microsoft
Business Solutions for Analytics–FRx®
Desktop
Additional Microsoft FRx Designer
User
FRx DrillDown Viewer™ (Per Seat)
Multicurrency Management
Multidimensional Analysis
Payables Management
Receivables Management
Refund Checks
Revenue/Expense Deferrals

SUPPLY CHAIN MANAGEMENT

Bill of Materials
Inventory Control
Invoicing
Landed Cost
Purchase Order Processing
Sales Order Processing w/ Advanced
Invoicing

HUMAN RESOURCE MANAGEMENT

Human Resources (1-100 employees)
Human Resources (101-250
employees)
Human Resources (251-500
employees)

PAYROLL (US OR CANADIAN)

Direct Deposit
Federal Magnetic Media
Payroll (1-100)
Payroll (101-250)
Payroll (251-500)
Payroll Connect

PROJECT MANAGEMENT

Project Accounting
PS Time and Expense

MANUFACTURING

Manufacturing Bill of Materials
Manufacturing Order Processing
Material Requirements Planning

CUSTOMIZATION TOOLS

Customization Site License
eConnect
Integration Assistant for Microsoft
Excel
Integration Manager – Conversions
Integration Manager – Financials
Integration Manager – Distribution
Modifier with Microsoft Visual Basic®
for Applications (VBA)

Work Smarter With Powerful Technology

Microsoft Great Plains Standard offers your business several options for deploying your business management solution, based on your specific data storage and management needs.

Microsoft SQL Server™ Desktop Engine (MSDE), included with Great Plains Standard, offers an easy entry into Microsoft SQL Server technologies, reliable data storage and management, and a stable platform for growth.

Businesses that want to step up to more powerful capabilities within an affordable budget can now combine Great Plains Standard with Windows Small Business Server 2003. Along with providing sophisticated database management capabilities, Windows Small Business Server 2003 Premium lets you tap into the full networking and collaboration capabilities of Microsoft Exchange Server 2003 and Microsoft Windows Server™ 2003.

- Step up to the full version of Microsoft SQL Server 2000, including integrated data management tools and optimal levels of server performance and reliability.
- Communicate and collaborate more effectively with employees, customers, and suppliers with the networking and e-mail management capabilities of Microsoft Exchange Server 2003 and Windows Server 2003.
- Use Remote Web Workplace to access e-mail and desktop applications and allow administrators to manage the server from any location.
- Improve teamwork and performance using Windows SharePoint™ Services. For example, you can include Great Plains Standard sales and inventory information in your Windows SharePoint Services pages to keep employees up to date on business conditions.
- Share the right information with the right people by providing employees, partners, and customers with immediate, role-based access to Microsoft Great Plains Standard data via Web browser.

“Microsoft SQL Server is an incredibly stable platform. It’s never crashed, we’ve never had to run file maintenance on it and we’ve never had corrupt records. And our IT folks just love it!”

Dave Root,
Chief Financial Officer
Eagle's Flight



Customer for Life

When you invest in Microsoft Great Plains Standard, you can count on a solution that will grow along with your changing needs. That means that if you decide to upgrade to Microsoft Great Plains Professional, you'll be able to take advantage of a seamless migration path without the hassles of data migration or learning a new system, as well as receive full credit for your Great Plains Standard license.

Award-Winning Service and Support

Recognized as one of the most responsive and innovative service teams in the industry, Microsoft Business Solutions backs your investment in Great Plains Standard by working with your local Microsoft Certified Business Solutions Partner to offer remarkable training and support services. Regardless of which support plan you choose, you'll receive software updates and 24/7 access to CustomerSource, a Web site designed to enhance your productivity.

Transformational Assurance

A unique benefit of the Enhancements Program support plan, Transformational Assurance provides that when you license Great Plains Standard and you stay current on the Microsoft Business Solutions Enhancement Program, you will be able to move to the future Microsoft Business Solutions business application suite without having to repurchase the functionality you already license. Any functionality equivalents between current solutions and the future solution are included as part of the Enhancement Program. This means your investments today and yesterday are even more valuable, because they enable you to manage your business now, while helping you prepare for the future and the benefits delivered as a result of the Microsoft .NET Framework.

Microsoft Business Solutions is committed to providing enhancements and support through 2012 for Microsoft Great Plains Standard.

To take advantage of Transformational Assurance, you will need to be licensed for Microsoft Great Plains Standard on the date of moving to the future Microsoft Business Solutions business application suite.

For more information on Microsoft Business Solutions–Great Plains Standard, visit www.microsoft.com/businesssolutions, or e-mail gpinfo@microsoft.com.