

CASH FLOW AND COLLECTIONS MANAGEMENT

Make timely, informed financial decisions and improve your cash flow with clear, customizable information views and automated bad debt management tools provided by the Cash Flow Management and Collections Management applications.

BENEFITS

Understand cash flow trends

Manage your current cash inflow and outflow more efficiently and forecast balances based on multiple scenarios to improve cash flow control and help ensure that cash flow concerns are dealt with effectively.

Improve your financial decisions

Make better-educated, day-to-day financial decisions with your cash flow details presented in a user-friendly, calendar-based interface that helps you sort through information quickly and yet gives you details when and where you need them.

Access cash information quickly and easily

View all your collections information, including contact notes and To Do items, within a single, customized interface that gives you the exact information you need.

Reduce bad debts expense

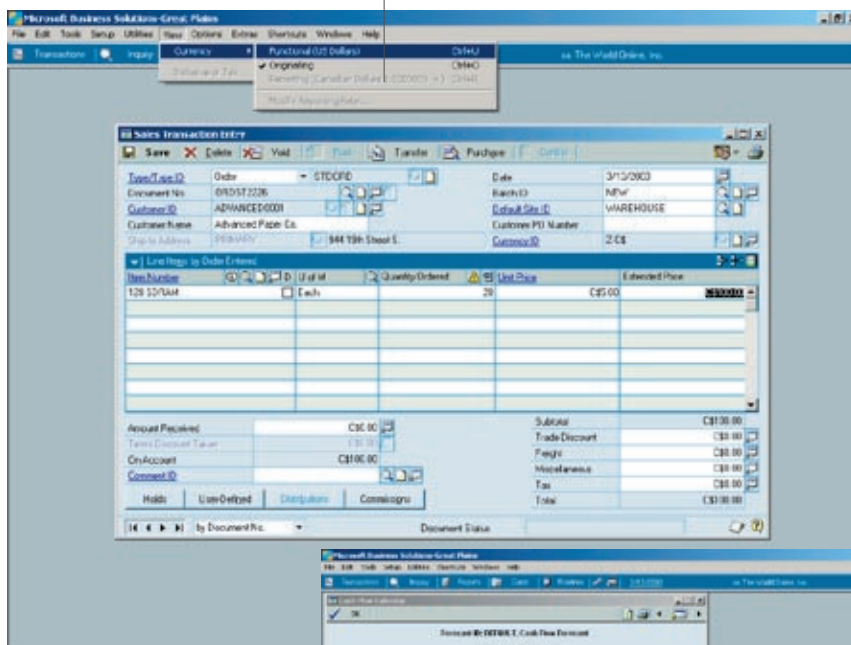
Centralize your customer contact and collection functions and reduce the expenses these cause with automated customer tracking and follow-up for collections.

Effectively target overdue customers

Target customers that meet specific criteria for overdue payments and automatically send them collections letters, e-mails, statements, and invoices.

Enter

and view collections information from one central point in Collections Management.



Forecast

cash flow in a calendar view and drill down by date for detail transaction information.



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FEATURES LIST

Cash Flow Management

- Customize the selection of data to include in your calculations and manage cash flow without having to export data to a spreadsheet.
- Control your day-to-day operations with clear views of daily inflows and outflows of cash to identify shortfalls or surpluses and running balances.
- Click on cash flow entries and view the originating transaction to see which payments and cash receipts affect your cash flow on any given day.
- Create up to three different forecasts based on many different scenarios, including different opening balances, information from other modules, and posted or unposted transactions.
- View your cash flow for the current or coming months, scroll from month to month, or check specific dates using the graphical calendar view.
- Display detailed listings of all source documents making up the net change to cash flow in a given day, and drill down for greater detail.
- Find information quickly with intuitive, graphical views that can be expanded or collapsed to show or hide more detailed subentries.
- Show cash flow trends clearly with weekly and monthly calendar reports, including base summaries, source-based summaries, source-based details, transactions by category, and more.
- Gain greater control over cash flow and expenses with seamless integration to Microsoft® Business Solutions–Great Plains® Payables, Receivables, Sales Order, Purchase Order, and General Ledger applications.

Collections Management

- Build and store queries to target and view customers that meet a user-defined criteria, such as balance, notes, customer, credit manager, and commitment status.
- Automate printing and faxing of collections letters, e-mails, statements and invoices to customers with the push of a button, customized by customer and days overdue.
- Set automatic follow-up actions and reminder dates with the intuitive Collections Task List to view completed and uncompleted tasks, as well as completed or uncompleted payment promises by customers.
- Keep your accounts up to date with seamless integration to Great Plains Receivables Management and General Ledger.

Financial Management components are sold separately and may not be available with all versions of Microsoft Business Solutions–Great Plains.